



第12屆香港大學生 創新及創業大賽

The 12th Hong Kong University Student
Innovation and Entrepreneurship Competition

創業組別-簡報指引

Entrepreneurship –PPT Guidelines



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【整體建議】

Overall Suggestions

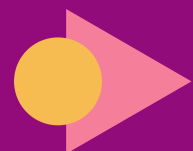
簡報PPT		注意事項 Points to Note	
語言 Language		語言不限，中英皆可，唯必須留意日後晉級全國賽的話，PPT須為中文版。 Both Chinese and English are acceptable in Hong Kong regional competition. PPT must be written in Chinese if advance to National Competition.	
頁數 No. of pages		宜不多於20頁 No more than 20 pages is recommended	
內容 Contents		內容請按所報之創業項目準備 Take reference to different requirements of enrolled item 1)創業計劃 Entrepreneurship Proposal 2)初創企業 Startup 3)社企/文創 Social Enterprise/ Cultural & Creative Services	



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1. 【創業計劃】 Entrepreneurship Proposal



內容必須包括但不局限於以下項目

Including but not limited to the following items:

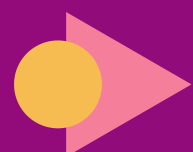
- | | |
|-----------|---------------------------------|
| • 計劃簡介 | Project summary |
| • 團隊介紹 | Team profile |
| • 產品/服務特點 | Product/Service characteristics |
| • 研究與開發 | Research and development |
| • 商業模式 | Business model |
| • 市場分析 | Marketing analysis |
| • 發展前景 | Development and prospects |
| • 項目進度時間線 | Project timeline |



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2. 【初創企業】 Startup



內容必須包括但不局限於以下項目

Including but not limited to the following items:

Section 1 公司簡介 Company Summary

例如 For Example

- 公司願景 Vision and value proposition
- 發展歷史 Development history
- 團隊介紹 Team profile

Section 2 業務 Business Overview

例如 For Example

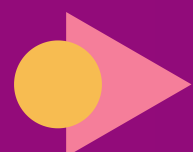
- 產品/服務 Product/Service features
- 研究與開發 Research and development
- 項目進度時間線 Project timeline
- 顧客對象 Target customers
- 市場需求及解決方法 Market need and solution
- 主要競爭對手及產品/服務優勢 Main competitors and competitive advantages of products/service



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2. 【初創企業】 Startup



內容必須包括但不局限於以下項目

Including but not limited to the following items:

Section 3 營運及銷售 Operational and Sales Plan

例如 For Example

- 合作夥伴及商業模式 Partnership/ business model
- 產品/服務銷售方式 Productions/Service sales channels
- 宣傳方法 Promotion channels

Section 4 財務預算 Finance Projection

例如 For Example

- 創業資金來源及所佔比例 Kickstart capital and distribution
- 預計支出及成本 Expected expense and cost
- 預計收入及來源 Expected income and sources
- 首三年財務預算 Financial budget of the first 3 years

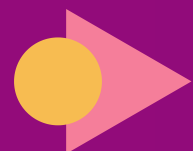


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3. 【社企/文創】

Social Enterprise/ Cultural & Creative Services



內容必須包括但不局限於以下項目

Including but not limited to the following items:

- | | |
|-------------------|---|
| • 計劃簡介 | Project summary |
| • 團隊介紹 | Team profile |
| • 產品/服務特點 | Product/Service characteristics |
| • 創新性：社會問題(或)文創方面 | Innovative: Social problem tackled uniqueness in cultural & creative industry |
| • 研究與開發 | Research and development |
| • 商業模式 | Business model |
| • 市場分析 | Marketing analysis |
| • 發展前景 | Development and prospects |
| • 項目進度時間線 | Project timeline |

已成立公司可參考2.初創
企業項目。

May take ref to the
content of 2. Startup
item if the company
had been established.